Local Market Update – April 2020A Research Tool Provided by Coeur d'Alene MLS.

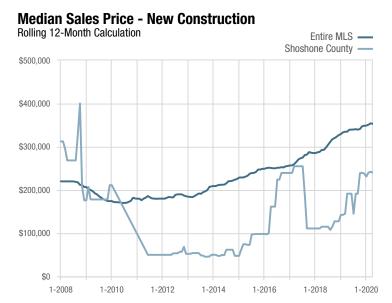


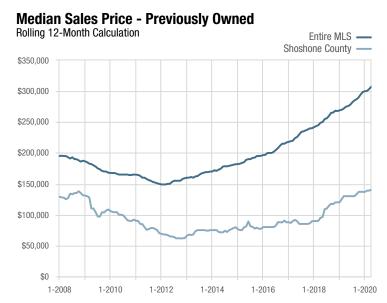
Shoshone County

New Construction		April			Year to Date	
Key Metrics	2019	2020	% Change	Thru 4-2019	Thru 4-2020	% Change
New Listings	0	0	0.0%	2	1	- 50.0%
Pending Sales	0	0	0.0%	3	3	0.0%
Closed Sales	0	1	_	3	4	+ 33.3%
Days on Market Until Sale		253	_	206	178	- 13.6%
Median Sales Price*		\$239,000	_	\$238,000	\$240,585	+ 1.1%
Average Sales Price*		\$239,000	_	\$207,667	\$231,018	+ 11.2%
Percent of List Price Received*		100.0%	_	98.7%	100.0%	+ 1.3%
Inventory of Homes for Sale	5	2	- 60.0%		_	
Months Supply of Inventory	2.5	1.0	- 60.0%		_	

Previously Owned		April			Year to Date		
Key Metrics	2019	2020	% Change	Thru 4-2019	Thru 4-2020	% Change	
New Listings	33	27	- 18.2%	102	108	+ 5.9%	
Pending Sales	24	14	- 41.7%	77	79	+ 2.6%	
Closed Sales	17	16	- 5.9%	71	76	+ 7.0%	
Days on Market Until Sale	83	99	+ 19.3%	122	98	- 19.7%	
Median Sales Price*	\$115,000	\$154,875	+ 34.7%	\$129,900	\$142,000	+ 9.3%	
Average Sales Price*	\$119,971	\$194,447	+ 62.1%	\$142,636	\$172,821	+ 21.2%	
Percent of List Price Received*	98.6%	94.0%	- 4.7%	94.9%	96.8%	+ 2.0%	
Inventory of Homes for Sale	77	81	+ 5.2%		_		
Months Supply of Inventory	3.3	3.5	+ 6.1%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.