## **Local Market Update – September 2020**A Research Tool Provided by Coeur d'Alene MLS.

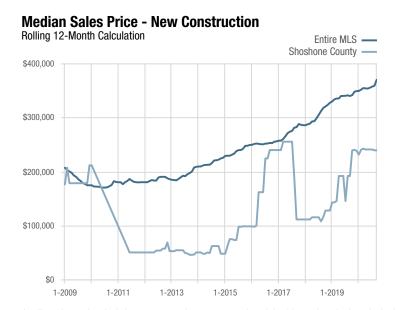


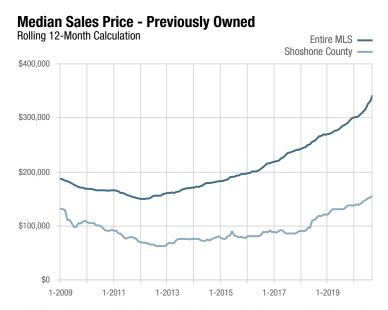
## **Shoshone County**

New Construction		September			Year to Date			
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change		
New Listings	0	1	_	14	9	- 35.7%		
Pending Sales	0	1	_	11	9	- 18.2%		
Closed Sales	0	0	0.0%	5	5	0.0%		
Days on Market Until Sale		-	_	202	190	- 5.9%		
Median Sales Price*			_	\$238,000	\$239,000	+ 0.4%		
Average Sales Price*	_	_	_	\$223,100	\$224,814	+ 0.8%		
Percent of List Price Received*			_	96.6%	96.0%	- 0.6%		
Inventory of Homes for Sale	6	2	- 66.7%		_			
Months Supply of Inventory	2.2	1.2	- 45.5%					

Previously Owned	September			Year to Date			
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change	
New Listings	28	33	+ 17.9%	309	281	- 9.1%	
Pending Sales	17	34	+ 100.0%	226	241	+ 6.6%	
Closed Sales	26	27	+ 3.8%	220	216	- 1.8%	
Days on Market Until Sale	87	98	+ 12.6%	100	97	- 3.0%	
Median Sales Price*	\$136,000	\$157,500	+ 15.8%	\$136,450	\$157,500	+ 15.4%	
Average Sales Price*	\$148,372	\$179,499	+ 21.0%	\$147,756	\$175,653	+ 18.9%	
Percent of List Price Received*	95.4%	95.8%	+ 0.4%	96.4%	96.3%	- 0.1%	
Inventory of Homes for Sale	100	61	- 39.0%		_		
Months Supply of Inventory	4.1	2.5	- 39.0%		_		

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.