Local Market Update – December 2020A Research Tool Provided by Coeur d'Alene MLS.

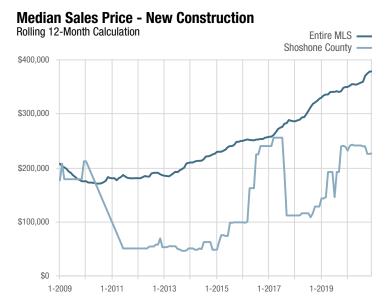


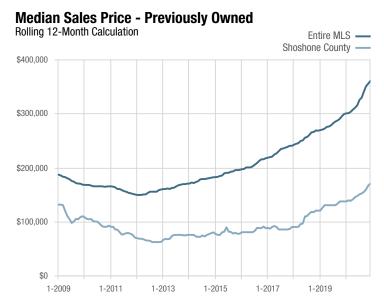
Shoshone County

New Construction		December			Year to Date	
Key Metrics	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	0	0	0.0%	15	10	- 33.3%
Pending Sales	1	0	- 100.0%	12	12	0.0%
Closed Sales	2	1	- 50.0%	11	8	- 27.3%
Days on Market Until Sale	207	155	- 25.1%	182	214	+ 17.6%
Median Sales Price*	\$212,725	\$217,250	+ 2.1%	\$238,000	\$225,775	- 5.1%
Average Sales Price*	\$212,725	\$217,250	+ 2.1%	\$227,653	\$224,109	- 1.6%
Percent of List Price Received*	106.3%	100.0%	- 5.9%	99.4%	98.0%	- 1.4%
Inventory of Homes for Sale	5	0	- 100.0%			_
Months Supply of Inventory	2.1		_			

Previously Owned		December			Year to Date		
Key Metrics	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change	
New Listings	19	18	- 5.3%	376	346	- 8.0%	
Pending Sales	14	26	+ 85.7%	275	340	+ 23.6%	
Closed Sales	15	22	+ 46.7%	281	319	+ 13.5%	
Days on Market Until Sale	101	96	- 5.0%	96	96	0.0%	
Median Sales Price*	\$142,000	\$207,500	+ 46.1%	\$137,000	\$170,000	+ 24.1%	
Average Sales Price*	\$148,617	\$214,841	+ 44.6%	\$149,283	\$191,174	+ 28.1%	
Percent of List Price Received*	95.9%	97.0%	+ 1.1%	96.2%	96.6%	+ 0.4%	
Inventory of Homes for Sale	77	14	- 81.8%			_	
Months Supply of Inventory	3.4	0.5	- 85.3%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.