## Local Market Update – March 2021 A Research Tool Provided by Coeur d'Alene MLS.

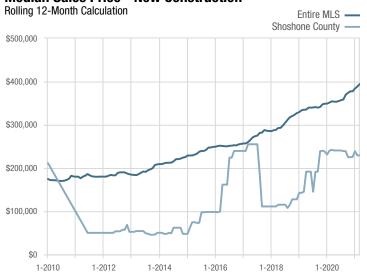
# **Shoshone County**

Idaho

New Construction	March			Year to Date			
Key Metrics	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change	
New Listings	0	2	—	1	2	+ 100.0%	
Pending Sales	0	0	0.0%	3	0	- 100.0%	
Closed Sales	0	2	—	3	5	+ 66.7%	
Days on Market Until Sale		225	—	153	176	+ 15.0%	
Median Sales Price*		\$235,200	—	\$242,170	\$248,150	+ 2.5%	
Average Sales Price*		\$235,200	—	\$228,357	\$240,270	+ 5.2%	
Percent of List Price Received*		100.0%	—	100.0%	99.6%	- 0.4%	
Inventory of Homes for Sale	2	2	0.0%				
Months Supply of Inventory	1.0	1.1	+ 10.0%				

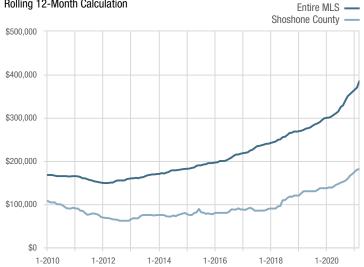
Previously Owned		March			Year to Date	
Key Metrics	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	34	28	- 17.6%	80	70	- 12.5%
Pending Sales	15	26	+ 73.3%	65	68	+ 4.6%
Closed Sales	24	19	- 20.8%	59	66	+ 11.9%
Days on Market Until Sale	84	72	- 14.3%	97	69	- 28.9%
Median Sales Price*	\$149,045	\$150,000	+ 0.6%	\$134,900	\$192,750	+ 42.9%
Average Sales Price*	\$178,638	\$200,779	+ 12.4%	\$163,902	\$198,206	+ 20.9%
Percent of List Price Received*	97.9%	<b>96.2</b> %	- 1.7%	97.5%	97.4%	- 0.1%
Inventory of Homes for Sale	74	14	- 81.1%			—
Months Supply of Inventory	3.1	0.5	- 83.9%			

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



### **Median Sales Price - New Construction**

#### **Median Sales Price - Previously Owned** Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of April 1, 2021. All data from Coeur d'Alene Multiple Listing Service. Data is deemed reliable but is not guaranteed accurate by the MLS. Report © 2021 ShowingTime.